

Session 2: Patent Law Principles

Judge James L. Robart United States District Court for the Western District of Washington (Seattle)

Patent Law Principles

- □ Purposes of patent system
 - Encourage dissemination of information
 - Incentivize invention
- ☐ Grants exclusive rights in exchange for disclosure.
- □ Exercising those rights in an anti-competitive manner implicates competition law.

Requirements for a Patent

- □ New
- □ Non-obvious
- □ Useful
- □ Enabled
- □ Described in sufficient detail
- □ Patentable subject matter
 - Excludes laws of nature, physical phenomena, or abstract ideas
- ☐ The U.S. Patent and Trademark Office handles patent applications.

Exclusive Rights

- ☐ A patent holder is granted the exclusive right to make, use, sell, offer for sale, and import the patented invention for 20 years.
- ☐ The negative right to exclude competition is not necessarily a monopoly, but rather an opportunity to develop one.

Patent Enforcement

- □ Federal judicial system
 - District courts
 - Non-specialized
 - Federal Circuit Court of Appeals
 - Specialized appellate court to hear patent cases.
 - Supreme Court
 - Discretionary review
- □ International Trade Commission (ITC)
- □ State courts lack jurisdiction over patent cases.

Patent Enforcement II

- □ Patent owner must show that the allegedly infringing product practices every element of the patent claim.
- □ Burden of proof: preponderance of the evidence
- □ Remedies:
 - Damages
 - Compulsory license
 - Injunction

Patent Validity

- □ Validity can be challenged in federal court or in separate proceedings before the U.S. Patent and Trademark Office.
 - Post grant and inter partes review.
- □ Presumption of validity: Challenger must disprove validity by "clear and convincing evidence."

Standard Essential Patents

- □ Standard setting organizations (SSOs) develop and promulgate industry-wide technical standards.
- □ Standard Essential Patents (SEPs) claim an invention that must be used in order to comply with a technical standard.
- SSOs require members that participate in the standardsetting process to license their SEPs on fair, reasonable, and non-discriminatory (FRAND) terms.
- □ SSOs also impose information disclosure requirements on members.

Competition Issues in IP cases: U.S.

- □ Parties
 - Private actions
 - Government enforcement
 - Federal Trade Commission (FTC)
 - FTC Act § 5 ("unfair method of competition")
 - Department of Justice
 - Sherman Act § \$ 1, 2 (unreasonable restraint of trade, monopolization)
- □ Forums
 - Federal district court
 - □ ITC
 - □ FTC

Competition Issues in IP cases: E.U.

- ☐ Treaty on Functioning of European Union
 - §§ 101, 102 (agreements that restrict competition, abuse of dominant market position)
- □ Forums
 - European Commission
 - Pursuant to a complaint or its own initiative.
 - National Competition Authorities
 - Coordinate regarding cross-border practices under the European Competition Network.
 - National courts

Infringement actions

- □ Noerr-Pennington doctrine
 - Suits to enforce patent rights are immune from antitrust scrutiny unless they are "sham."
 - Objectively baseless.
 - Subjective motive is to restrain competition.
 - Example: suing to enforce a patent known to be invalid
- □ Settlements
 - Example: "pay-for-delay" settlements
 - Patent holders pay potential competitors who threaten to challenge the patent holders' rights to delay entry into the market.
 - Subject to antitrust evaluation under the rule of reason.

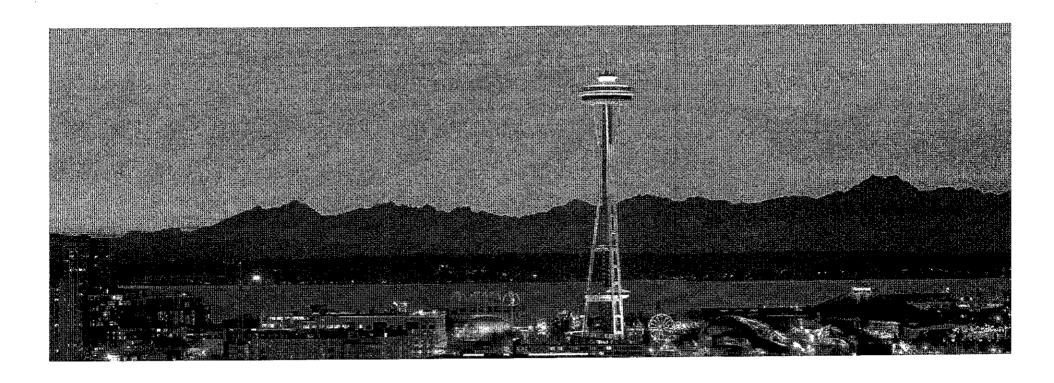
Standards

- □ SEP holders
 - Failure to disclose SEPs to SSOs
 - Refusals to license
 - Refusals to license on FRAND terms
 - Requests for injunctions

Licensing

- □ License restrictions
- □ Conditional refusals to license
- □ Cross-licensing
- □ Patent pools
 - Centralized programs between companies to administer licenses for patents relating to a particular technology standard.

Questions



Session 4: Calculating Patent Royalties

Judge James L. Robart United States District Court for the Western District of Washington (Seattle)

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Trial Proceedings: U.S.

- □ Discovery
 - Procedural devices for each party to obtain evidence from the opposing party.
- □ Claim construction
 - Markman hearing.
 - Court determines the scope and meaning of a patent's claims.
- □ Jury trial
 - If requested.

Trial Proceedings: Worldwide

- ☐ Agreement on Trade Related Aspects of Intellectual Property Rights (TRIPs)
 - Administered by the World Trade Organization (WTO).
 - Establishes minimum standards for intellectual property regulation of nationals of other WTO members.
- □ Nonetheless, conflicts between national patent systems and procedures occur.
 - Example: availability of injunctive relief for SEP holders

Royalties

Georgia-Pacific approach: recreate a hypothetical negotiation between the parties to ascertain the royalty they would have agreed on absent litigation.

□ Factors

- 1. Royalties patentee receives for licensing the patent in suit.
- 2. Rates licensee pays for use of comparable patents.
- 3. Nature and scope of license.
- 4. Licensor's policy to maintain patent monopoly refusing licenses
- 5. Commercial relationship between licensor and licensee

Royalties

□ Georgia-Pacific factors

- 6. Effect of selling the invention in promoting sales of other products of the licensee; the value of the invention to the licensor as a generator of sales of his non-patented items.
- 7. Duration of patent and term of license.
- 8. Established profitability of the patented product, its commercial success, and its current popularity.
- 9. Utility and advantages of the invention over old modes and devices.
- 10. Nature of the patented invention; the character of the commercial embodiment as owned and produced by the licensor; the benefit to users.

Royalties

□ Georgia-Pacific factors

- 11. Extent to which the infringer uses the invention and the value of such use.
- 12. Portion of profit or selling price customarily allowed for the use of the invention.
- 13. The portion of realizable profit attributable to the invention as distinguished from nonpatented elements and significant features or improvements added by the infringer.
- 14. Opinion testimony of qualified experts.
- 15. Outcome from hypothetical arm's length negotiation at the time infringement began.

Apportionment

- Where a small element of a multi-component product is accused of infringement, calculating a royalty on the entire product risks compensating the patentee for non-infringing components. Therefore, royalties should be based on "smallest salable patent-practicing unit," rather than on the entire product.
- Additionally, where the smallest salable unit is itself a multi-component product containing non-infringing features, the patentee must estimate what portion of that unit's value is attributable to the invention.
- Entire market value rule: Only if the patented feature drives the demand for an entire product may the patentee receive a percentage of profits attributable to the entire product as damages.

FRAND Royalties

- □ A FRAND royalty analysis is different from a traditional patent royalty analysis.
- □ Considerations
 - Widespread adoption of standards
 - Reasonable compensation for patent holder
 - Patent hold-up
 - Royalty stacking
- Royalty stacking occurs when various licenses, set without regard for each other, combine to impose debilitating aggregate royalty obligations on a good's producer.

Microsoft v. Motorola

- ☐ Microsoft uses Motorola's SEPs.
 - Standards: H.264 (video coding), 802.11 (WiFi)
 - Products: Windows 8, Xbox 360, tablets, cell phones
- ☐ Microsoft and Motorola could not agree on FRAND terms.
 - Motorola asked for a high FRAND rate and a cross-license to Microsoft's patents.
- ☐ Microsoft filed suit for breach of contract and asked the court to set a FRAND rate for the H.264 and 802.11 SEPs.

- □ SEP commitments are binding contracts and standard implementers are third-party beneficiaries of an SEP commitment.
- □ A FRAND royalty should be set at a level consistent with the SSOs' goal of promoting widespread adoption of their standards.
- □ With modification, the *Georgia-Pacific* factors can be used to determine a FRAND royalty rate.

- ☐ A proper methodology for determining a FRAND royalty should:
 - Recognize and seek to mitigate the risk of patent hold-up that FRAND commitments are intended to avoid.
 - Address the risk of royalty stacking by considering the aggregate royalties that would apply if other SEP holders made royalty demands of the implementer.

- □ At the same time, a FRAND royalty should be set with the understanding that SSOs include technology intended to create valuable standards.
- To induce the creation of valuable standards, the FRAND commitment must guarantee that holders of valuable intellectual property will receive reasonable royalties on that property.
- From an economic perspective, a FRAND commitment should be interpreted to limit a patent holder to a reasonable royalty on the economic value of its patented technology apart from the value associated with the incorporation of the patented technology into the standards.

Modification of Georgia-Pacific factors

- ☐ The court used modified factors:
 - 1. Royalties received by patentee for licensing the patent-in-suit in other circumstances comparable to FRAND-licensing circumstances
 - 2, 3, 14. Unchanged.
 - 4-5. Inapplicable to FRAND context.
 - 6, 8, 10, 11. Unchanged, but only considered the value of the patented technology and not the value associated with incorporating the patented technology into the standard.
 - 7. Simplified because the term of the license is co-extensive with the duration of the patent.

Modification of Georgia-Pacific factors

□ Modified factors continued

- 9. The advantages of the patent over alternatives that could have been written into the standard instead of the patented technology.
- 12. The portion of the profit customarily allowed for the use of the invention or analogous inventions covered by FRAND-committed patents.
- 13. Unchanged, but also considered the portion of realizable profit attributable to the invention as distinguished from incorporation into the standard.
- 15. The amount that a licensor and a licensee would have agreed upon if both were considering the FRAND commitment and its purposes, and had been reasonably and voluntarily trying to reach an agreement.

Ericsson v. D-Link

- ☐ At trial the jury found D-Link infringed Ericsson's SEPs regarding the Wi-Fi standard and awarded 15 cent royalty per device.
- □ On appeal, the Federal Circuit held that there is no bright line set of factors to apply to calculate FRAND royalties.
- Rather, "courts must consider the facts of record when instructing the jury and should avoid rote reference to any particular damages formula."

- ☐ In particular, courts should consider the precise terms of the patent holder's RAND obligations.
- ☐ This is because RAND terms, which necessarily limit the market value of patented technology, vary from case to case.

- ☐ If courts apply the *Georgia-Pacific* factors, the factors must be modified to take into account the specific facts of the FRAND case. For example:
 - Factors 4 and 5 are not relevant.
 - Factor 8 accounts for an invention's "current popularity," which is likely inflated due to the standard
 - Factor 9— the utility and advantages of the invention over old devices— is skewed because the technology is essential, not necessarily an improvement.
 - Factor 10, which considers the licensor's commercial embodiment, is irrelevant because the standard requires the use of the technology.
 - Other factors may also need to be adjusted.

- □ Two special apportionment issues arise in the SEP context
 - 1. The patented feature must be apportioned from all of the unpatented features included in the standard.
 - 1. The royalty must be premised on the value of the patented feature, not any value added by the standard's adoption of the patented technology.
- ☐ Any royalty award must be based only on the incremental value of the invention

- □ Patent hold-up and royalty stacking
 - These are legitimate concerns in the FRAND royalty context.
 - However, a court need not instruct the jury on hold-up or stacking unless the accused infringer presents <u>actual evidence</u> of hold-up or stacking.
 - Something more than a general argument that these phenomena are possibilities is necessary.
 - Depending on the record, reference to such potential dangers may not be appropriate.

Other FRAND cases

- □ Judge Holderman in In re Innovatio IP Ventures
- □ Judge Whyte in Realtek v. LSI
- □ Judge Koh in GPNE v. Apple
- □ Magistrate Judge Grewal in Golden Bridge Techn. v. Apple
- □ Judge Posner in Apple v. Motorola

Unresolved Questions

- ☐ In what contexts patent pools are appropriately considered comparable licenses.
- ☐ In what contexts a judge or jury should determine the FRAND rate.
- □ Availability of injunctions for SEPs.
- ☐ How to identify the smallest salable practicing unit.

Questions

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- □ LaserDynamics, Inc. v. Quanta Computer, Inc., 694 F.3d 51, 67 (Fed. Cir. 2012)
- □ Virnetx, Inc. v. Cisco Sys., Inc., 767 F.3d 1308, 1315 (Fed. Cir. 2014)
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- □ In re Innovatio IP Ventures, 2013 WL 5593609 (N.D. Ill. Oct. 3, 2013).
- □ Commonwealth Scientific & Indus. Research Organisation v. Cisco Sys., Inc., 2014 WL 3805817 (E.D. Tex. July 23, 2014).
- □ GPNE v. Apple, 2014 WL 1494247 (N.D. Cal. Apr. 16, 2014).
- Realtek v. LSI (N.D. Cal. June 16, 2014), available at http://assets.law360news.com/0548000/548585/Order%202.pdf.
- □ Golden Bridge v. Apple, 2014 WL 2194501 (N.D. Cal. May 18, 2014).

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- Anne Layne-Farrar and Koren W. Wong-Ervin, "Methodologies for Calculating FRAND Damages," Law360 (Oct. 8-10, 2014). Part 1, available at http://www.law360.com/competition/articles/584906/methodologies-for-calculating-frand-damages-part-1. Part 3, available at http://www.law360.com/competition/articles/584909/methodologies-for-calculating-frand-damages-part-3.